



**DEPARTMENT OF THE NAVY**  
NAVAL FACILITIES ENGINEERING COMMAND  
WASHINGTON NAVY YARD  
1322 PATTERSON AVENUE SE SUITE 1000  
WASHINGTON, DC 20374-5065

IN REPLY REFER TO  
ACQ 021  
16 Jan 02

MEMORANDUM FOR NAVFAC ACQUISITION PERSONNEL

Subj: FISCAL YEAR 2002 DEPARTMENT OF THE NAVY (DON) PROCUREMENT  
COMPETITION GOALS (02-01)

Encl: (1) The Competition Advocate General Memo dtd Dec 17, 2001  
(2) NAVFAC Memo dtd 12 Sep 2001

1. Enclosures (1) and (2) are forwarded for your information and immediate implementation as appropriate.
2. You are reminded that these goals need to be considered in your acquisition planning/strategy efforts for this fiscal year. NAVFAC is relying on your execution efforts to meet this requirement.

A handwritten signature in black ink, appearing to read "Michael F. Howard".

MICHAEL F. HOWARD  
Director, Acquisition Strategic Programs



DEPARTMENT OF THE NAVY  
THE COMPETITION ADVOCATE GENERAL  
WASHINGTON, DC 20350-1000

DEC 17 2001

MEMORANDUM FOR DISTRIBUTION

Subj: FISCAL YEAR 2002 DEPARTMENT OF THE NAVY (DON) PROCUREMENT  
COMPETITION GOALS

Ref: (a) ASN (RDA) ABM memo of 24 July 2001

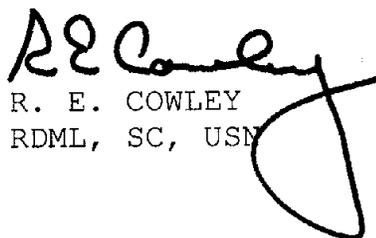
Encl: (1) FY02 DON Procurement Competition Goals

Your input for DON FY02 Competition Goals were solicited in reference (a). Through analysis of your recommendations and your achievements in FY01, I am establishing the FY02 DON Procurement Competition Goal at 52 percent.

The significant amount of sole source procurement dollars planned for this fiscal year will present us with a real challenge. We need to keep our acquisition community focused on the reality of procurement competition established by the Competition in Contracting Act.

Your respective goal in support of the DON Competition Goal is provided in enclosure (1). If you believe that the goal established for your command is either too high or too low, a reclama with appropriate supporting rationale is requested within 30 days of receipt of this memo.

My point of contact is Mr. Bill McAninch at (703) 602-2390 or [McAninch.William@hq.navy.mil](mailto:McAninch.William@hq.navy.mil).

  
R. E. COWLEY  
RDML, SC, USN

Subj: FISCAL YEAR 2002 DEPARTMENT OF THE NAVY (DON) PROCUREMENT  
COMPETITION GOALS

Distribution:

CMC (DC/S/(I&L) (LB)  
COMSC (N-10)  
COMMARCORMATCOM (M200)  
COMNAVSUPSYSCOM (02)  
COMNAVAIRSYSCOM (2.0)  
COMNAVFACENGCOM (ACQ)  
COMSPAWARSYSCOM (02)  
COMNAVSEASYSCOM (02)  
CNR (02)  
DIR, SSP (SPN)

DON FY02 PROCUREMENT COMPETITION GOALS

<u>COMMAND</u>	<u>% COMPETITION</u>
MARCOR I&L	91%
MARCORMATCOM	81%
NAVAIRSYSCOM	31%
NAVSEASYSYSCOM	46%
SPAWARSYSYSCOM	80%
NAVSUPSYSCOM	63%
NAVFACENGCOM	96%
SSPO	1%
MSC	95%
ONR	88%



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IN REPLY REFER TO:

12 SEP 2001

MEMORANDUM FOR THE DEPARTMENT OF THE NAVY COMPETITION ADVOCATE GENERAL

Subj: FISCAL YEAR 2002 DEPARTMENT OF THE NAVY (DON) PROCUREMENT COMPETITION GOALS

Ref: (a) Competition Advocate General memo dated 24 Jul 2001

Encl: (1) Competition Advocate General Information Sheet

1. As requested in reference (a), enclosure (1) is submitted.
2. We do not anticipate awarding any Sole Source Procurements over \$5 million in FY 2002.
3. Point of contact for competition goal is Charlotte Gooch, (202) 685-9151 or email [goochca@navfac.navy.mil](mailto:goochca@navfac.navy.mil).

A handwritten signature in black ink, appearing to read "Michael Howard", written in a cursive style.

MICHAEL HOWARD  
Head, Acquisition Strategic Programs and  
Community Management

COMPETITION ADVOCATE GENERAL INFORMATION SHEET  
FY 2002 PROCUREMENT COMPETITION GOAL

Command: Naval Facilities Engineering Command

Competition Goal: 96%

Estimated total direct purchase: \$4,527,206,253

Estimated total competitively awarded dollars: \$4,308,700,716